

GROWTH EQUITY AT A GLANCE

Austin Ventures is a growth-focused venture capital and growth equity firm with \$3.9 billion of assets under management. For over 25 years, companies and executives have chosen to partner with AV because of our deep industry experience, strong network of business relationships, and track record of success.

SELECTED GROWTH EQUITY INVESTMENTS:



All Star Directories
Online publisher of education directories



Asset International
Global financial information provider to the fund management industry



Beecher Carlson
Commercial insurance brokerage and risk management



Century Payments
Payments services company



Delta Rigging & Tools
Provider of rigging and lifting equipment solutions



HomeAway
Vacation and rental travel services
NASDAQ: AWAY



Port Logistics Group
Port logistics services



Re:Trans
Transportation and management solutions
Acquired by Tailwind Capital

INVESTMENT CRITERIA

Target Characteristics

Proven, scalable business model

Company Size

\$2–\$20 million of EBITDA

Transaction Types

Growth capital and recapitalizations

Investment Size

\$20–\$100+ million equity checks;
lesser amounts for tuck-in acquisitions

Ownership

Majority or strong minority positions

Industries

- Business Services & Supply Chain
- Financial Services
- New Media, Internet & Information Services
- Software
- Texas Special Situations

CEOs-IN-RESIDENCE

Bob Carter, financial services
Cotter Cunningham, niche, e-commerce
Scott Harmon, enterprise software
Jack McDonald, enterprise software
Logan Wray, enterprise software

TO REACH A MEMBER OF THE GROWTH EQUITY TEAM, PLEASE CALL: 512.485.1900